

# Corero Network Security

Ending 2025 with exceptional orders

Q425 results

Software and comp services

12 January 2026

Corero Network Security had an excellent end to 2025, with an exceptional level of order intake in the final quarter. After the challenges seen earlier in the year, the progression of order intake over H225 and the increase in annualised recurring revenue (ARR) demonstrate a business now fully aligned to, and benefiting from, a customer shift towards subscription-based purchasing. While we keep our forecasts unchanged, they are looking increasingly conservative given the current levels of demand and sales execution.

Year end	Revenue (\$m)	EBITDA (\$m)	PBT (\$m)	EPS (¢)	EV/sales (x)	EV/EBITDA (x)	P/E (x)
12/24	24.6	3.0	1.0	0.16	2.7	22.2	86.0
12/25e	24.7	(0.2)	(2.3)	(0.33)	2.7	N/A	N/A
12/26e	28.7	2.7	0.3	0.05	2.3	24.3	N/A
12/27e	33.5	4.9	2.2	0.32	2.0	13.7	42.2

Note: EBITDA, PBT and EPS are normalised, excluding amortisation of acquired intangibles, exceptional items and share-based payments.

Corero's FY25 order intake was \$33.8m, an increase of 20% y-o-y. After the shift in customer purchasing (to subscription-based in lieu of software/capex) early in the year that resulted in a Q125 order intake decline, over the remainder of 2025 growth in new order intake accelerated strongly (Q225: 13%, Q325: 23%) with exceptional growth of 74% in Q425. The overall book-to-bill (B2B) for the year was 137%, with H225's B2B of 154% being the highest in the company's history.

Year-end 2025 ARR of \$23.9m was an increase of 23% versus year-end 2024. This demonstrates continued momentum in the ARR build from the 25% increase seen at H125, the period during which the business experienced the marked shift in customer purchasing towards subscription-based solutions.

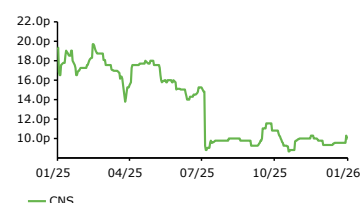
One of the most impressive aspects of Corero's performance over the year was the traction and early successes of new products. In 2025, over 40 units of the new 400GB platform were sold, while five customers purchased the new Corero Observability & Resiliency Ecosystem platform. Both of these products were brought to market earlier in the year.

Corero's FY25 figures are ahead of management's guidance of \$24.0–25.5m, with expected FY25 revenues of \$25.5m, a 4% increase y-o-y (H225: 18%). An expected EBITDA profit of \$1.0m comfortably beats the guided figure of a loss of \$1.5m to break even (Edison forecast: loss of \$0.2m). The company has announced an expected FY25 year-end net cash position of \$4.0m, compared to our \$2.3m forecast. This better-than-expected performance, largely driven by the improved profitability, sees Corero return to net cash flow positive in H225, well ahead of management's expected time frame of H226. We expect the full detailed and audited results for FY25 to be released in mid-March and, for the moment, we leave our forecasts unchanged. However, given the order momentum seen in Q425 and the overall performance of the business over H225, our current forecasts appear increasingly conservative.

**Price** 10.00p  
**Market cap** £52m

Net cash/(debt) at 31 December 2025 \$4.0m  
Shares in issue 512.2m  
Free float 32.0%  
Code CNS  
Primary exchange AIM  
Secondary exchange OTCQX

## Share price performance



## Business description

Corero Network Security is a leading provider of DDoS attack detection and mitigation solutions, protecting organisations against external and internal threats and ensuring the ability to continually operate web-based services.

## Analysts

Dan Ridsdale +44 (0)20 3077 5700  
Neil Steer +44 (0)20 3077 5700

[tmt@edisongroup.com](mailto:tmt@edisongroup.com)  
[Edison profile page](#)

**Corero Network Security is  
a research client of Edison  
Investment Research Limited**

---

## General disclaimer and copyright

This report has been commissioned by Corero Network Security and prepared and issued by Edison, in consideration of a fee payable by Corero Network Security. Edison Investment Research standard fees are £60,000 pa for the production and broad dissemination of a detailed note (Outlook) following by regular (typically quarterly) update notes. Fees are paid upfront in cash without recourse. Edison may seek additional fees for the provision of roadshows and related IR services for the client but does not get remunerated for any investment banking services. We never take payment in stock, options or warrants for any of our services.

**Accuracy of content:** All information used in the publication of this report has been compiled from publicly available sources that are believed to be reliable, however we do not guarantee the accuracy or completeness of this report and have not sought for this information to be independently verified. Opinions contained in this report represent those of the research department of Edison at the time of publication. Forward-looking information or statements in this report contain information that is based on assumptions, forecasts of future results, estimates of amounts not yet determinable, and therefore involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of their subject matter to be materially different from current expectations.

**Exclusion of Liability:** To the fullest extent allowed by law, Edison shall not be liable for any direct, indirect or consequential losses, loss of profits, damages, costs or expenses incurred or suffered by you arising out of or in connection with the access to, use of or reliance on any information contained on this note.

**No personalised advice:** The information that we provide should not be construed in any manner whatsoever as, personalised advice. Also, the information provided by us should not be construed by any subscriber or prospective subscriber as Edison's solicitation to effect, or attempt to effect, any transaction in a security. The securities described in the report may not be eligible for sale in all jurisdictions or to certain categories of investors.

**Investment in securities mentioned:** Edison has a restrictive policy relating to personal dealing and conflicts of interest. Edison Group does not conduct any investment business and, accordingly, does not itself hold any positions in the securities mentioned in this report. However, the respective directors, officers, employees and contractors of Edison may have a position in any or related securities mentioned in this report, subject to Edison's policies on personal dealing and conflicts of interest.

Copyright 2026 Edison Investment Research Limited (Edison).

---

## Australia

Edison Investment Research Pty Ltd (Edison AU) is the Australian subsidiary of Edison. Edison AU is a Corporate Authorised Representative (1252501) of Crown Wealth Group Pty Ltd who holds an Australian Financial Services Licence (Number: 494274). This research is issued in Australia by Edison AU and any access to it, is intended only for "wholesale clients" within the meaning of the Corporations Act 2001 of Australia. Any advice given by Edison AU is general advice only and does not take into account your personal circumstances, needs or objectives. You should, before acting on this advice, consider the appropriateness of the advice, having regard to your objectives, financial situation and needs. If our advice relates to the acquisition, or possible acquisition, of a particular financial product you should read any relevant Product Disclosure Statement or like instrument.

---

## New Zealand

The research in this document is intended for New Zealand resident professional financial advisers or brokers (for use in their roles as financial advisers or brokers) and habitual investors who are "wholesale clients" for the purpose of the Financial Advisers Act 2008 (FAA) (as described in sections 5(c) (1)(a), (b) and (c) of the FAA). This is not a solicitation or inducement to buy, sell, subscribe, or underwrite any securities mentioned or in the topic of this document. For the purpose of the FAA, the content of this report is of a general nature, is intended as a source of general information only and is not intended to constitute a recommendation or opinion in relation to acquiring or disposing (including refraining from acquiring or disposing) of securities. The distribution of this document is not a "personalised service" and, to the extent that it contains any financial advice, is intended only as a "class service" provided by Edison within the meaning of the FAA (i.e. without taking into account the particular financial situation or goals of any person). As such, it should not be relied upon in making an investment decision.

---

## United Kingdom

This document is prepared and provided by Edison for information purposes only and should not be construed as an offer or solicitation for investment in any securities mentioned or in the topic of this document. A marketing communication under FCA Rules, this document has not been prepared in accordance with the legal requirements designed to promote the independence of investment research and is not subject to any prohibition on dealing ahead of the dissemination of investment research.

This Communication is being distributed in the United Kingdom and is directed only at (i) persons having professional experience in matters relating to investments, i.e. investment professionals within the meaning of Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "FPO") (ii) high net-worth companies, unincorporated associations or other bodies within the meaning of Article 49 of the FPO and (iii) persons to whom it is otherwise lawful to distribute it. The investment or investment activity to which this document relates is available only to such persons. It is not intended that this document be distributed or passed on, directly or indirectly, to any other class of persons and in any event and under no circumstances should persons of any other description rely on or act upon the contents of this document.

This Communication is being supplied to you solely for your information and may not be reproduced by, further distributed to or published in whole or in part by, any other person.

---

## United States

Edison relies upon the "publishers' exclusion" from the definition of investment adviser under Section 202(a)(11) of the Investment Advisers Act of 1940 and corresponding state securities laws. This report is a bona fide publication of general and regular circulation offering impersonal investment-related advice, not tailored to a specific investment portfolio or the needs of current and/or prospective subscribers. As such, Edison does not offer or provide personal advice and the research provided is for informational purposes only. No mention of a particular security in this report constitutes a recommendation to buy, sell or hold that or any security, or that any particular security, portfolio of securities, transaction or investment strategy is suitable for any specific person.