

INVESTOR

FACT SHEET 2025

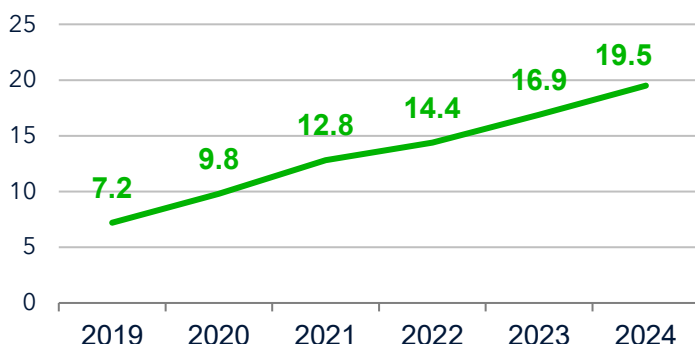
WHO WE ARE

- **Leader in advanced distributed denial of service (DDoS) protection and mitigation security solutions** for any architecture
- **Delivering intelligently-tailored automated DDoS** protection with robust, real-time defense against a broad spectrum of internal and external cyber attacks in under one second
- **Global customer base includes** internet service providers, hosting providers, SaaS providers, cloud providers, and edge providers

BY THE NUMBERS

- 2024 Revenue **\$24.6M (+10% YoY)**
- EBITDA **\$2.5M (+42% YoY)**
- PBT **\$0.6M (2023: loss \$0.2M)**
- ARR **\$19.5M (+16% YoY)**
- **97%** Customer Retention Rate
- **50+** Country Footprint

ARR \$M



STOCK INFORMATION



LSE: CNS

OTCQX: DDOSF

MARKET CAP: £82M

SHARES OUTSTANDING: 512M

YEAR END: December

52 Wk H: £29.00p

52 Wk L: £8.00p

STRATEGIC PARTNERSHIPS

GTT

splunk>

Akamai

JUNIPER
NETWORKS

CISCO



RECENT NEWS

January 9, 2025

Multi-year, multi-million-dollar win with Forte Telecom in Brazil

November 14, 2024

Q4 2024 New Customer Wins and Expansions
\$1.7M orders

October 7, 2024

Continued Q3 2024 new customer momentum.
\$6m orders

September 11, 2024

\$800,000 in new contracts

August 23, 2024

New Latin America partnership agreements

August 13, 2024

New customer win stc Bahrain, in Middle East

July 10, 2024

\$2.2M new customer wins in US, Canada & UK

INVESTMENT HIGHLIGHTS

NEXT GEN,

market-leading, disruptive technology

AWARD-WINNING ALL-IN-ONE

intelligence and DDoS protection

ONGOING R&D INVESTMENT

propelling new services and product
enhancements and deployments

EXPANDING GLOBAL SALES,

partnerships, and alliances

UPSELL GROWTH & OPPORTUNITIES

within current installed base

FINANCIAL DISCIPLINE

focused on cash generation, profitability and
controlling costs

PROVEN MANAGEMENT TEAM

with deep sector expertise

MANAGEMENT



CARL HERBERGER, CEO

Carl brings over 25 years of experience in cybersecurity leadership as he has held executive positions at top security firms including Radware, Evolve IP, and Allied Infosecurity.



CHRIS GOULDEN, CFO

Chris has over 15 years of experience in finance and operational leadership roles, most recently at CBRE. Previous to CBRE Chris spent time at BNP Paribas after qualifying at EY.

CONTACT

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